

COMMERCIAL ARBITRATION

Understand and control your arbitration costs.

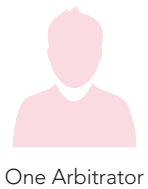


AMERICAN ARBITRATION ASSOCIATION®

Top 10 ways in-house counsel can control time and cost:



1. Pay Attention to **Your Arbitration Clause**
2. Select Attorneys **Experienced in Arbitration**
3. Request and **Enforce Budgets**
4. Choose an **Arbitrator with Experience**
5. Limit Discovery to **What is Essential for the Arbitration**
6. Participate in the **Preliminary Hearing**
7. Limit **Motion Practice**
8. Remain **Open to Settlement**
9. Trust the **Expertise of the Arbitrator**
10. Present the Case **Efficiently and Professionally**



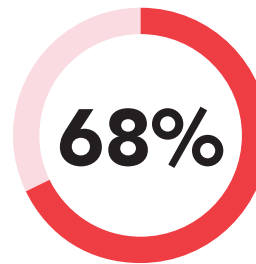
A single arbitrator instead of a panel of three is a great way to lower costs.

Parties that select a single arbitrator instead of three can reduce arbitrator compensation costs by **72%**.



Do you really need three arbitrators for a million dollar commercial dispute?

More than half of the parties with a large commercial dispute select a single arbitrator.



Case Study:

Even in a commercial case with a **\$390 million** claim, the parties selected a single arbitrator.

84%

of the cost of an arbitration is derived from attorney fees, which emphasizes the importance of selecting counsel experienced in arbitration.

